

Communicating Effectively.....the 4-H Way

# 4-HSPEAK PACK



### THE 4-H MOTTO

"Learn to Do by Doing"

# THE 4-H PLEDGE

I pledge

My Head to clearer thinking,

My Heart to greater loyalty,

My Hands to larger service,

My Health to better living,

For my club, my community, and my country.

### THE 4-H GRACE

(Tune of Auld Lang Syne)

We thank thee, Lord, for blessings great on this, our own fair land. Teach us to serve thee joyfully, with head, heart, health and hand.

### Published by

4-H Branch

Alberta Agriculture, Food and Rural Development 7000-113 Street NW Room 200, Edmonton, Alberta, Canada, T6H 5T6

Check out our web site at: http://www.4h.ab.ca

No portion of this manual may be reproduced without written permission from the 4-H Branch of Alberta Agriculture, Food and Rural Development

Written by

Hugh Phillips

Compiled by

Mark Muchka, 4-H Specialist, Communications and Marketing

Design and Layout

Perpetual Notion Geoff and Julie Kramer





# **TABLE CONTENTS**

| 1 INTRODUCTION   |     |
|--|-----|
| Value of 4-H Communications Program                            |     |
| Objectives of the 4-H Speak Pack                               | 2   |
| Strategic Design of the 4-H Speak Pack                         | 3   |
| Importance of the 4-H Leader to the 4-H Communications Program |     |
| 2 PRIMING THE PUMP (INTRODUCTORY COMMUNICATION AC Rationale    |     |
| Tips on Using Prime the Pump Activities                        | 7   |
| Prime the Pump Activities                                      | 9   |
| 3 GETTING THE GOODS (HOW TO COMMUNICATE EFFECTIVEL Rationale   |     |
| Lesson Format  |     |
| Lessons  |     |
| 4 WORKING IT OUT (PRACTICE ACTIVITIES)                         |     |
| Rationale  |     |
| Practice Activities  |     |
| 5 COACH'S CORNER  The Value and Importance of Coaching         |     |
| Coaching Tips for 4-H Leaders                                  |     |
| How to Give Feedback   |     |
| Coaching Techniques  | 130 |
| Concluding Comments  | 134 |
| 6 APPENDICES   | 135 |
| Bibliography of Books and Audio Cassette Programs              | 135 |
| Ribliography Video Cassette Programs                           | 136 |







# 1 INTRODUCTION

# THE VALUE OF THE 4-H COMMUNICATION PROGRAM

### Unique

No other rural youth organization provides a communications program. 4-H has positioned itself where no one else stands in the rural community.

### The Basics

Speaking is one of four basic communications skills. Listening, writing and reading are the others. Schools focus on writing and reading with less attention to developing listening skills. Very little time is given to developing speaking skills.

### Valuable

Former 4-H members are often chosen to perform communication duties in their communities. Banquet MC's, speakers, wedding receptions, municipal meetings, chairpersons are some of the more frequent occasions where former members provide leadership. The rural community values 4-H.

### Personal Development

4-H leaders agree unanimously that the public speaking program is one of the best ways to develop self-confidence in members. Leaders frequently attest to seeing remarkable personal growth in members during three to five years of club membership.

# Career Development

Employers rate the ability to communicate as the second most important job related skill. By developing their communication abilities, members are contributing to the development and advancement of their future careers.

# Legacy

What do Roberta Bondar, Canada's first woman astronaut, and Glen Sather, well-known NHL hockey coach, have in common? They both were members of 4-H clubs. They have publicly testified to the value of the 4-H communications program in advancing their careers.



# **OBJECTIVES**

At the conclusion of this Speak Pack, members will have achieved the following objectives.

### Understand...

the basic concepts of effective communication.

# Enjoy...

the value of communicating effectively, in a non-threatening manner.

### Develop confidence...

to speak in public, which is based on positive attitudes toward the skill of speaking.

### Contribute

public speaking skills both at the club level and in the community.

### Give feedback...

and constructive insights to support fellow members in the development of their communication skills.

# Develop Enthusiasm...

towards the 4-H communications program.



# STRATEGIC DESIGN

### Background

Those who fail to plan, plan to fail.

This Speak Pack has a plan, a strategy. It can best summed up as the Four A's.

The Four A's are designed to implement the components of this program. The Four A's are based on the needs of the learner (4-H member) and the needs of the facilitator (4-H leader).

The member requires a need-based program. A program that first helps them define a need ("How do I communicate more effectively?"), then acquire information about that need, then apply the information to the need and finally, adapt or change behavior to resolve the need.

### Summary Chart of Four A's and Manual Contents

| Four A's    | Your Role as Leader                         | Manual Headings   |
|-------------|---|-------------------|
| Attention   | Creating and defining a need                | Priming the Pump  |
| Acquisition | Providing information relevant to the need  | Getting the Goods |
| Application | Apply information to the need               | Working it Out    |
| Action      | Changing behavior/attitudes to resolve need | Coach's Corner    |

# **EXPLANATION OF THE FOUR A'S**

### Attention

Not every member aspires to become a better communicator. They often do not see the need. So the approach here is to first help the member create or define a need to set the stage where members realize the value and importance of communicating effectively. Once this need is established, you as a leader can share some knowledge and skills, and develop positive attitudes.

The purpose of section two, "Priming the Pump", is to ensure members are ready and eager to learn about communicating effectively. Activities are fun, non-threatening, short attention getters.

### Acquisition

With attentive minds, members are asking, "What do I need to know"? In this case is how to become a more effective communicator.



Section three, "Getting the Goods", provides ten lessons to impart communication knowledge and skills.

### Application

For information and skills to be useful, the next sequential step in learning needs to be taken - knowledge has to be applied. With application comes the opportunity for the member to take the information and adapt it to their particular need. When you adapt knowledge you are restructuring it, based on your experience, so that it works for you. It is important here that the member sees links between the information you give and their experience.

Section four, "Working It Out", provides 34 application activities.

### Action

Learning can be defined as an observable change in behavior. The action stage is the opportunity for the member to make a decision. Will I put to use in my life what I have learned?

The purpose of 4-H is to cultivate knowledge, skills and attitudes that contribute to a productive, helpful member. The member's decision to act is based on the successful completion of the previous three stages. A need has been created in me (attention stage), I've been given some information relevant to that need (acquisition stage), I've had the chance to adapt that information to my experience (application stage), will I use it in my life? (action stage).

Section five, "Coach's Corner", provides ideas on how to encourage action in the members.



# IMPORTANCE OF THE 4-H LEADER

Let's keep our focus. In providing you with strategic design in the development of this Speak Pack, we must remind ourselves of the most important ingredient in the success of any 4-H club.

Is it the strategic design – the Four A's? Well, it is important to know the how of where you are going. It gives a sense of purpose and aids in planning. But the Four A's are merely a planning tool.

Is it the members? Ultimately, if this program succeeds, you will see members becoming more effective communicators. But do the members drive this purpose?

The most important ingredient in the 4-H club is the leader. Simply put, the leader plays the key role in the design, delivery and development of the program.

- Members know that the program only takes on life and relevance with the energy, enthusiasm and commitment of the leader.
- Members render importance to the program to the extent that they believe that the leader feels that it is important.
- Members come as participants. Members are looking for leaders to lead- to motivate, to inspire, and to apply what is being taught.
- Members remember the 4-H leader much longer than they remember the content of the 4-H program. *The 4-H leader is the living link to 4-H!*





# 2 PRIMING THE PUMP

### ATTENTION STAGE

### Rationale

In the old days, you had to prime the pump to get water. You had to add water to get water. You had to wet the appetite of the old pump to get any interest in delivering what you wanted - some water!

In learning to communicate effectively, we as leaders have to apply the same principle. By priming our members, we wet their appetites to want to learn and yes, even apply, what they learn.

How do you wet the appetite of 4-H members to want to communicate more effectively? Not by giving them a pile of information, facts and figures for which they see little relevance. Not by being the best speaker you can be. Nor by enticing them with public speaking contests soon to come.

Rather, we can wet the appetite of the 4-H member by providing short and interesting activities - activities that are perceived by members as non-threatening, fun and stimulating - activities that are not labelled public speaking exercises - activities that have a purpose of simply creating a need to want to know more.

Sometimes we as leaders are driven by our needs or the needs of the organization. "We're going to have a speaking contest, therefore you members have got to learn to speak better".

The focus here is on first creating a need in the member's minds. "Priming the Pump" contains 20 attention-getting activities.

### TIPS ON USING PRIME THE PUMP ACTIVITIES

What follows is a series of 20 "Prime the Pump" activities. Before you begin your planning, take a few moments to review how they can best be used.

- There is no need to do all 20 activities. Select the ones you feel most comfortable with, that you have time to do and that you feel will have greatest interest with the members.
- Activities are 5 to 10 minutes in length. They are intended to be attention getters, not lessons or lectures.
- All activities can be done with the entire club. Dividing your club into small groups is suggested where appropriate.
- When using small groups, ensure you have a leader appointed at the beginning of the activity for each group. This leader may be a senior member who can help keep the group focused on the activity.
- Every small group will be different. Some will complete the activity quicker than other groups. Visit with the quicker groups to ensure completion of the task and to get some feedback. Avoid debriefing with any particular group. Wait until you have the attention of all



groups before you debrief.

- Many of these activities are good openers for a club meeting. Incorporate these activities into your club meetings rather than to make them a separate public speaking activity.
- "Priming the Pump" activities can be used in the early fall when your club reconvenes after the summer break. Some activities help members get to know one another using communication as a vehicle. Of course, you can use these activities any time in the year.
- The key is fun. Hopefully members will enjoy doing these activities. With a fun atmosphere, members will be keen to keep doing more communication activities.



# FIVE ALIVE

### Purpose

To encourage members to express their ideas and thoughts.

### **Materials**

Paper and pencils

### Instructions

- 1. In this activity, we're going to focus on five different things about each member.
- 2. Explain that each person will be asked five questions about themselves. Question one will be answered with one word where possible; question two will be answered with two words where possible, and so on.
- 3. Tell participants there will be some time given between the questions for them to write their response. At the end of the five questions, each participant will be invited to share their responses. You may pass with any question.
- 4. Here are the five alive questions:
  - #1. One place you'd like to be?
  - #2. Two things you do well?
  - #3. Three things that are important to you?
  - #4. Four words to describe how you feel about this club?
  - #5. Five words to describe yourself in ten years?

- When asking members to share their responses, you can do it in at least two ways:
  - 1. Ask each member to respond to all five questions before going to the next member.
  - 2. Ask members to respond to the same question before moving on to the next questions.
- If time is limited, have members share in smaller groups.



# STRING ME ALONG

### Purpose

To develop spontaneity and flexibility in speaking.

### Materials

String and scissors

### Instructions

- 1. Form participants into groups of four to six.
- 2. Have each group appoint a group leader or suggest to the group that the leader is the one with the darkest hair, the person with a birthdate closest to today's date, or whatever.
- 3. Provide each group with a ball of string and a pair of scissors.
- 4. Instruct the groups that they are to pass the ball of string to each person in their group. Each group member is to take as much string as they need. The string can be cut using the scissors.
- 5. After everyone in the groups has their string, ask each group leader to begin by talking to the group. While the leader is talking, he/she is to wind the string around one of their fingers. The leader stops talking when the string has been completely wound around his/her finger.
- 6. The person to the right of the leader is then invited to do the same as the group leader. That is, he/she is to talk to the group while winding the string around a finger. They are to stop talking when the winding of string is completed.
- 7. Continue in each group until all have had the opportunity to participate.

- What do the members talk about? You may want to suggest that they talk about a subject they know best themselves.
- The amount of string participants take is up to them. You may want to advise them that the ball of string is the limit for the group. If every member of the group is to participate, then individual members should consider this when they are taking their own piece of string.



# THE 4-H CLOVER

### Purpose

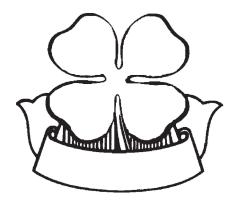
To introduce members, using the 4-H emblem.

### **Materials**

Copies of the 4-H clover (optional)

### Instructions

- 1. Provide each person with a copy of the 4-H Clover (reduced copy below), or have each member draw a large 4-H emblem on paper.
- 2. Prepare the 4-H emblem by having members write one of the headings below in each of the leaves of the 4-H clover.
  - Things of my head
- Things of my hands
- Things of my heart
- Things of my health
- 3. Ask each member to find someone in the 4-H club that they would like to get to know better.
- 4. Participants will print the name of their partner at the base of the 4-H Clover. Each member of the pair is to interview the other. The information that they get from the other person is based on the four headings on the 4-H Clover.
- 5. The members can now be asked to introduce their partners to the whole group. Give some tips on how to creatively introduce a person. (E.g. leave their name till last, give three clues and then guess).
- 6. You may want to post these emblems. Information can always be added to the page as members learn more about each other.





# **PUBLIC INTERVIEW**

### Purpose

To get members thinking on their feet.

### Materials

None

### Instructions

- 1. Form participants into one large "U" shape.
- 2. Place a chair at the head of the "U" shape.
- 3. Have each participant write their name on a slip of paper.
- 4. Put the slips of paper into a container (E.g. hat or box). Have a member draw one slip of paper from the container.
- 5. The person whose name appears on the slip of paper is invited to be seated at the head of the "U". The other club members will interview this person. This person has the right to participate, to defer until later or to not participate.
- 6. Questions are asked to the person being interviewed. See sample questions listed under tips.
- 7. The person being interviewed may choose to answer the question or to pass. It is important the right to pass is made clear.
- 8. Either the person being interviewed or the leader may terminate the interview at any time.
- 9. Another name is drawn or this activity is continued at another meeting. Keep the names of those who have yet to participate.

### Tips

Some sample interview questions are:

- What is your favorite food?
- What would you do with \$1000?
- What is your idea of a perfect Saturday afternoon?
- Have you ever invented anything? What?
- What is the best news you could get right now?
- What kind of TV programs do you watch?
- If you had three wishes what would they be?
- What is the best thing that ever happened to you?
- Do you want to say something to the club members that would be good for them to hear?



# PASS THE FRUIT

### Purpose

To develop a sense of humor and an ability to think on your feet.

### Materials

Fruit with thick skin.

### Instructions

- 1. Divide participants into groups of 6 to 8 people.
- 2. Give a piece of fruit to each leader of the group.
- 3. Have each group practice passing the fruit to each other. When passing the fruit, establish eye contact with the receiver before you pass. Pass to someone who hasn't received a pass as yet. Pass slow enough for the receiver to catch.
- 4. Now begin with the group leader. Have them respond to one of the questions listed under 'tips' before they pass the fruit.
- 5. Each person is to attempt to continue talking until club leader says, "pass". (Usually about 30 second intervals).
- 6. Each person is to respond to the same question before they pass the fruit.
- 7. First round ends when all have received the fruit once and have responded to the question.
- 8. Continue activity with a new question.
- 9. Conclude activity when interest or time has run out.

### Tips

Some sample questions for this activity include:

- What can you tell us about this fruit?
   E.g. This fruit is not grown here. It grows in a warmer....
- How are the fruit and you alike? (good for humorous responses.)
- How is this fruit like a good speech?
- If this fruit could talk, what would it be saying right now?
- Why might we choose this fruit to be our club logo?
- What games could you play with this fruit?
- Tell the group anything you want about the fruit.



# 4-H BINGO CARD

### Purpose

To develop an awareness and knowledge of others.

### Materials

Paper, pencil and chips

### Instructions

- 1. Pass pieces of paper to all participants. Have them draw a large square on the paper. Then draw three lines across the square and three lines down the square. You end up with 16 boxes within the huge square.
- 2. Have participants write wild card in one of the squares.
- 3. Now provide a statement (samples in tips) for participants to write in a box of their choosing. Participants will end up with writing 16 statements in their boxes (which includes wild card).
- 4. With a completed bingo card, participants are then to circulate among the group, seeking to match a person with a statement. When they find a match, the person signs the matching statement. No person can sign more than two statements on any one card.
- 5. Members continue to match a person with a statement, collecting signatures as they go. Allow two minutes for this. Encourage them to get as many signatures as they can.
- 6. Now have members return to their seat. They can now sign up to five more statements themselves, if they match each statement.
- 7. Now play bingo as you normally would. Players can play only those squares that have been signed. Use chips to cover squares.
- 8. "Bingo" is reached when a participant has a horizontal, vertical or diagonal row of chips across the card.

### Tips

- Use statements based on what you already know about the members. Sample statements include:
  - clever
- plays (piano)
- only child
- skier

- likes liver
- new member
- has a pet
- swimmer

- collects coins
- in grade 5
- cooks
- bilingual

- uses computer
- loves bingo

Recognize winner by having him lead another bingo, etc.



# MIND SET

### Purpose

To assess knowledge and attitudes towards speaking.

### Materials

Paper and pencils

### Instructions

- 1. Pass out a piece of paper to each participant. At the top of the page have them print the word "speaking".
- 2. Down the left hand side of the page, have members write the 26 letters of the alphabet.
- 3. Explain that in a minute participants will be asked to write as many words as possible that come to mind when they think of the topic "speaking".
- 4. You can have them work on their own or work in groups of two. This will depend on the age range and your own judgement.
- 5. You may want to provide a few examples to ensure clarity.

E.g.

A: announcement, answer

B: brave, bold

C: calm, collect thoughts

D: do it

E: exciting, easy

- 6. Tell them they will be given three minutes.
- 7. "Any questions? Ready. Begin."
- 8. At the end of three minutes, announce, "stop".
- 9. Have participants share their responses. You may want to begin with one person and ask for their 'A' word(s). If they do not have an 'A' word, they can say "pass". Go to the next person and ask for either an 'A' word or a 'B' word depending on the first response.
- 10. Continue until all the letters have been responded to. If after several tries, no one has a word for the letter, see if the group can come up with a word.

### Tips

• Listen to the words the members respond with. This will tell you a lot about their vocabulary range, their knowledge and interest levels about the topic word.



# **ME AT 22**

### Purpose

To enhance self-esteem and awareness.

### Materials

Old magazines, scissors, glue and heavy paper

### Instructions

- 1. Inform participants that they are invited to construct a collage on how they see themselves when they are 22 years of age.
- 2. To help provide some focus, clarity and creativity, discuss some possible life scenarios at age 22. What might they look like? What career might they be in or planning to be in? Will they be living in a large city or in a rural area? What will they own? What might they be thinking about themselves?
- 3. Now have them cut out pictures, caricatures, symbols, drawings and any other art form that helps to describe them at age 22.
- 4. Have them paste their clippings on the heavy paper (construction paper) that has been provided. Have them write their first name (and last if needed) on the collage.
- 5. Encourage creativity. For example, they may spell their name using the clippings.
- 6. At completion of their artistic work, have them share their collage with the whole group.
- 7. Post the collages.

- Encourage them to look at more than what they will look like (the physical). Have them discuss other dimensions of themselves such as social, emotional and occupational. Have them compare their needs now with what they might be at 22.
- You may want to change the age (E.g. 33 rather than 22).
- Can be used later for impromptu speaking activities.



# **DOUBLE TROUBLE**

### Purpose

To build spontaneity, creativity and humor.

### **Materials**

Garbage bag

### Instructions

- 1. Cut a garbage bag down both sides so that you end up with a long rectangular piece of plastic. Now cut two holes in the plastic. Position the holes about 100 cm (3.5 feet) apart and big enough for a head to, pass through each hole.
- 2. Ask for two volunteers who would be willing to answer some questions from their fellow members.
- 3. Have the volunteers stand side by side. Then place the cut out garbage bag over their heads.
- 4. Explain that these two people, person A and person B, will jointly answer questions that are addressed to them. That is, when asked a question, they will respond by each head giving one word at a time.
- 5. Example:
  - Question: What is your favourite food?
  - Answer:
  - Person A: My
  - Person B: favourite
  - Person A: food
  - Person B: is
  - Person A: spinach!

- With practice, the two respondents can come up with some very funny answers. The focus is not on humor. It will just come.
- The answer really isn't important. It's having fun. Besides, who could predict the answer anyway?
- Once two people have taken the risk, you may well find lots of other volunteers!



# WHAT WOULD HAPPEN IF

### Purpose

To develop spontaneity, creativity, and the ability to think on your feet.

### Materials

None

### Instructions

- 1. You may want to divide participants into groups of 4 to 6 to encourage maximum involvement.
- 2. Indicate that participants will be asked to think of possible consequences of certain unusual happenings.
- 3. Ask the question "What would happen if..."
- 4. To complete the question, here are some possible endings
  - we had two eyes in the back of our head?
  - we could see at a distance of 100 kilometers?
  - we could look of a person and tell exactly what they were thinking?
  - we could predict sports scores?
  - we could lift 1000 kilograms?
  - we could hold our breathe under water for 24 hours?
  - we had to raise our parents?
  - we ....
- 5. Each member of the group is asked to respond within a previously established time limit (E.g. one minute). The same question goes to each member before they move onto another question.

- Members may want to come up with their own unusual happenings.
- What members respond with should make sense not in terms of it actually happening, but in terms of other members being able to follow the line of thought.



# FREE SPEECH

### Purpose

To encourage the free flow of speech, and active listening.

### Materials

None

### Instructions

- 1. Put participants into groups of four to six. Have them number off.
- 2. Explain that you will give a topic to person 1. He/she is to respond with two sentences that say something about that topic.
- 3. Person 2 is to listen for the last word spoken by person 1. That becomes the new topic.
- 4. Person 2 responds with two sentences on the new topic.
- 5. This continues around the group several times. In fact you may want to see if they can keep this free speech going for five minutes or so.
- 6. Before the groups begin, you may want to provide an example.

**Topic: Horses** 

**Person #I:** I like horses. The one I have at home is beautiful.

Person #2: I think there is beauty in nature. Just about everywhere you look you

can find beautiful things.

**Person #3:** The thing I like best about school is physical education. You get to

play lots of sports.

**Person #4:** My favourite sport is hockey. I like to watch and play this game...

- You may want to extend the amount of sentences they say from two to about 30 seconds worth.
- The goal is to keep the flow going. Short pauses are okay. Try to avoid long pauses between persons.



# **FAVOURITES PARADE**

### Purpose

To talk about yourself with pride and enthusiasm.

### **Materials**

None

### Instructions

- 1. Keep this as a whole group activity.
- 2. Explain that you will be inviting members to respond to their list of favourites. Each person will be given 30 seconds to a minute to respond to the question given to them. If they don't have a favourite thing in response to the question, they can pass.
- 3. You can do this activity in at least two ways.
  - Go around the group with the same question before you move onto the next question.
  - Ask a different question to each person in the group.
- 4. Begin by asking a question to a participant. Encourage them to use the whole time limit by using the five w's who, what, when, why, where.
- 5. Some of your favourite questions might be:

What is your favourite...

| Book          | Sport   |
|---------------|---------|
| Hobby         | Day     |
| Place         | Holiday |
| City          | Gift    |
| Animal        | Subject |
| Club activity | Friend  |

- You may want to ask questions of the respondent if they are having difficulty putting their thoughts into words.
- Use what you hear to build interest in the club activities.
- Participants can get excited when they talk about favourite things. This builds on the speaking and coaching you will do later.



# BEAN COUNT

### Purpose

To develop members' skills to think on their feet.

### Materials

Beans

### Instructions

- 1. Have each player take 15 beans in their left hand.
- 2. Have each player put from one to four beans (from the 15 they already have), in their right hand. They do this in private.
- 3. Have the players pair up.
- 4. In each pair, choose a speaker and a listener. (There will be a role reversal later in the game).
- 5. When the leader signals, each speaker of each pair is to talk to the listener.
- 6. When the leader signals (30 to 60 seconds later) to stop speaking, the listener in each pair is to guess how many beans are in the speaker's right hand (the guess is to be 1,2,3, or 4 beans).
- 7. If the listener guesses right, then the speaker is to surrender the beans in his/her right hand to the listener (E.g. Listener guesses 3, speaker has 3 in their right hand. Speaker gives those 3 beans to the listener).
- 8. If the listener guesses wrong, then the listener is to give to the speaker, the number of beans the speaker has in his right hand. (E.g. Listener guesses 3, speaker has 2 in the right hand. Listener gives 2 beans to the speaker).
- 9. Switch roles. The speaker becomes the listener and visa versa. Repeat steps 5 through 8.
- 10. Now have players find new partners. Have partners decide who will speak first. Repeat steps 5 through 8.
- 11. Finish the game when you see fit.

- Be clear in giving instructions.
- You may want to recognize (with prizes) the persons with the most and least amount of beans. This is a game of chance, not skill. It's having fun that is the key.
- What members discuss in their pairs could be based on your meeting theme.



# MIND MAPPING

### Purpose

To develop a thinking tool useful in constructing future speeches.

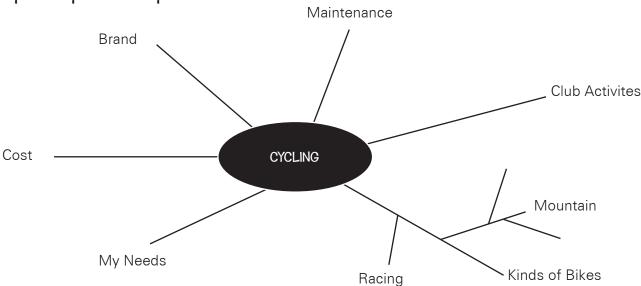
### Materials

Paper and pencils

### Instructions

- 1. Ask the members, "Have you ever mapped what your mind is thinking?
- 2. Explain all of the procedures before members begin their own mind map.
- 3. Procedures:
- Draw a circle (2") in the centre of a piece of paper (8.5" x 11")
- Draw spokes, about 6 to 8 of them, attached to the outside of the circle. See small version below.
- Choose a topic and write it in the centre of the circle.
- Each idea that comes to mind about the topic, write at the end of a spoke.
- Try for main ideas to be written on these six to eight spokes. If you discover while writing, that some of the ideas could come under one of the main ideas, then relocate these subideas on side spokes (see below).
- 4. Mind mapping can be a very useful thinking tool. It allows you to respond to whatever comes into your mind, without trying to get ideas in a logical order. It's a great tool to use in planning speeches!

# Tips (sample mind map)







### Purpose

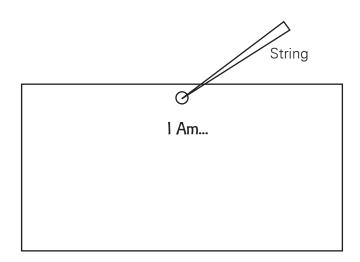
To develop a strong sense of identity and importance which will ultimately aid in speaking with confidence.

### Materials

Cards, string, hole punch

### Instructions

- 1. Explain that each person will be given a card (3.5" x 5"). On that card they are to write responses to the words "I Am". Write "I Am" near the top.
- 2. 10 respond to the words "I Am". Think of all the things that you are. For example:
- lam ...
- a sister
- grade 4 student
- soccer player
- daughter to ...
- · a pet owner
- a 4-H member
- a Boy Scout
- a ...
- 3. Remember we are asking for what you are, not what you are like.
- 4. Once they have written all the "I Am's" they can think of, prepare the card by punching a hole at the top and stringing some string through the hole (see below).





5. Have each member hang their card around their neck. Now have members go around and read each other's cards. Pick one or two "I am's" that interest you about the other person and talk about them.

- Hang the cards up for display. Members can add more to them.
- Good for starting a meeting or starting a new club year.



# PENCIL QUEST

### Purpose

To develop a curiosity and the skill of asking good questions.

### Materials

Pencil

### Instructions

- 1. Form the group into a circle.
- 2. Place a pencil in the centre of the group.
- 3. Indicate that as a group, they will be challenged to ask as many questions about the pencil as they can in one minute.
- 4. Appoint a timer (someone to tell when one minute is up) and a recorder (someone who will count the total number of questions asked).
- 5. Ready, go.
- 6. At the end of one minute, ask the recorder how many questions were asked. If you get more than 20, congratulate the club. They have a strong sense of curiosity, one of the key ingredients of good thinking and speaking skills.
- 7. Now indicate to them that even though they may have been using a pencil for a number of years, perhaps there are some fascinating things they could still learn about this instrument. For example:
  - Pencil comes from Latin "penicillus" meaning little brush.
  - The pencil was invented in France in 1795.
  - There are three kinds of pencils lead, mechanical and sense-i-matic (responds to touch).
  - The wood of the pencil is a special kind of cedar. No other wood can be sharpened and still hold its shape without cracking.
  - The pencil is an international instrument the tin and rubber comes from S.E.
    Asia, the wood from S. America, the manufacturing is done in USA, Japan and
    Korea.
  - More in your Encyclopedia!

- Try this with other ordinary things. You'll be amazed what you find.
- Asking questions is important. Just as important as the answers you receive. Develop this attitude in your club.



# TRIPLE DECKER

### Purpose

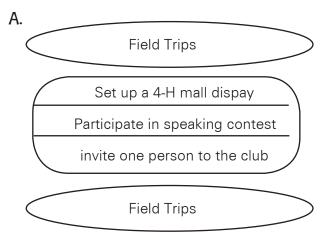
To express your views to help make a difference.

### Materials

Large drawing of a hamburger

### Instructions

- 1. Explain to the members that being able to express what you think and what you feel is important. It can help the club grow by valuing the ideas of others.
- 2. In this activity, each member will be asked to draw his or her own triple-decker hamburger (see diagram A).
- 3. Let's add some 4-H ideas to spice up the hamburger.
  - top bun put in the best thing you like about the 4-H club
  - bottom bun put in one activity you hope will happen this year
  - triple burgers put down three things you are prepared to do for the club this year or at least would consider doing.
- 4. After each burger is made, its time for some sharing. Have each member share his or her burger.



- Metaphors can be powerful ways to get a message across. The hamburger is the metaphor. So build on this.
- A burger is best when served hot get going on your hot ideas!
- Burger-extras (lettuce, onions) really add to the taste what car you do to help members leave each meeting with a good taste.



# QUIP ON QUOTES

### Purpose

To get members to think on their feet and use their intuition.

### Materials

Large cards, felts

### Instructions

- 1. Below are some quotes made by famous people. Put these quotes on large cards (5"x7" or bigger) using felt pens. Display them around the clubroom.
- 2. Invite participants to read the quotes and then to choose one they would like to make a quip on. A quip is your own short version (one minute) of what the quote means to you. Participants will be using intuition trying to get a sense of what the author is saying.
- 3. These quotes have a connection to the art and skill of speaking.
  - "What you do speaks so loud I can't hear what you say." Ralph Waldo Emerson
  - "Laughter is the shortest distance between two people." Victor Borge
  - "Do the thing you fear and the death of the fear is certain." Ralph Waldo Emerson
  - "To understand, listen to what is beneath the words." *Anonymous*
  - "A bore is a person who talks when you wish them to listen." Ambrose Bierce
  - "Grow antennae, not horns." James Angell
  - "Nothing great was ever achieved without enthusiasm." Ralph Waldo Emerson
  - "Whether you think you can, or you think you can't, you're probably right." *Henry Ford*
  - "Do the act and the attitude will follow." William James.

- After doing this, participants may want to make their own quotes.
- Maybe one of these quotes can be adopted for a theme of the month.



# PENNY THOUGHTS

### Purpose

To help 4-H members discover that they can always learn something new.

### Materials

Pennies, paper, and pencils

### Instructions

- 1. Instruct participants to draw two large circles of equal size on a piece of paper.
- 2. Ask members to "draw both sides of a Canadian Penny". They cannot use a penny to do this. Whether they work together or on their own is up to you or perhaps up to them.
- 3. After one minute is up, pass out some Canadian pennies. Have them check their drawings.
- 4. Debrief this activity by asking some of these questions:
  - Did you discover that you knew a fair amount about the penny? What did you already know?
  - Did it occur to you that although you have handled many pennies, there are still some things you can learn about it?
- 5. Use the penny as a metaphor. Say: "In doing this activity you may have been reminded of what you already knew and you may have discovered some new ideas. Our club purpose is the same. To remind you of what you already know and can help others with and to reveal some new things to you so you are constantly learning at 4-H."
- 6. Now use the penny theme to ask questions like...
  - What inexpensive things can we do this year?
  - A penny saved is a penny earned. How can we save pennies to earn some valued rewards for our club members?
  - Ask members to draw a bill that represents what they think the club can fund raise for this year. (E.g. \$200 bill). Average the estimates. Set this amount as a club goal.

- Reward good thinking. Have a suggestion box. The best suggestion of the month, as judged by the club executive, will be awarded.
- How can the penny idea be useful for your next talk to the club?



# PEAKS AND PITTS

### Purpose

To identify some club speaking goals.

### Materials

Paper, pencils, flip chart

### Instructions

- 1. All of us have heard good speakers and boring speakers. What is it that makes one speaker good and the other not so good?
- 2. Ask each participant to draw a line down the middle of a sheet of paper. On the left hand side, at the top, put the word "Peaks". Or the right hand side, at the top, put the word "Pitts".
- 3. Ask members to take a few minutes to think of what makes a good speaker. Put these ideas under the column entitled "Peaks". 'When think of what makes an ineffective speaker. Put these ideas under the column entitled "Pitts".
- 4. Divide participants into groups of 4 to 6. Have them each share their ideas. Then have them put ideas they can agree upon, on (a large sheet of flip chart paper).
- 5. Have each group share their charts with the whole group.
- 6. Construct one club chart, listing some of the standards the group will strive for in their speaking.

- When the groups share, you may want each one to share one idea at a time. That is, their best idea first, then on the second round, their second best idea and so forth.
- Pay particular attention to ideas that are repeated. These ideas are important to the club members and could become some of the club standards.





# 3 GETTING THE GOODS

### **ACQUISITION STAGE**

### Rationale

The purpose of section three is to provide some essential knowledge about how to communicate effectively. This has been done through the development of 10 lessons.

In section two, "Priming the Pump", the focus was on getting the attention of the members through short, involving, interesting activities. This helped develop a need for how to speak more effectively.

It is important to establish this need first as it is a premise upon which to build knowledge. However, this need will only last so long unless it is followed up with some information.

The focus of this section is on imparting information in an interesting manner so that members will be receptive and retain as much as possible.

In total there are 10 lessons. Each lesson consists of concise, planned, whole group learning activities. Each lesson follows the same format and can be adapted to meet the needs of the members in your club.

By completing these lessons, you will provide members with an adequate body of knowledge so that they can pursue section four, "Working It Out", with a good degree of confidence.

### Four Parts to lessons

Each lesson has a theme or topic and is divided into four parts. These parts are:

### Introduction (attention getting activity)

An opening story, quote, quiz, skit or activity which is intended to capture the attention of the members and to create a need in their minds to want to know more.

# Know-How (acquisition phase of lesson)

Topical information, which is relevant to what members need to know to become effective communicators, is shared.

# Practice session (application phase)

Members have the opportunity to use what has just been taught. They may be asking - will this information work for me? Can I have a chance to see how I can adapt the information to meet my particular needs and interests?

# Challenge (action phase)

The lesson concludes with a challenge to encourage members to use what they have learned.



What can the members do at home, at school and in future 4-H club meetings to use what they have learned to enhance their speaking skills?

## Some Tips

Lessons are intended to:

- Be approximately 30 minutes in duration.
- Focus on one topic or theme.
- Be independent and self-contained (I.e. a lesson doesn't depend on other lessons being taught before or after it).
- Be taught in any order you wish.
- Be suitable for both the junior and senior members.



# **PREPARATION**

## Planning

- Read the whole lesson to get an overview of the content and the materials required to teach the lesson (I.e. flip chart, blackboard).
- You'll notice that each lesson has some suggestions on how to teach the topic and the group sizes to use, but the specific details are left to your experience with the club and the conditions of your location.
- Get comfortable with the knowledge component of the lesson. Reading the lesson over more than once can help you teach with confidence.
- Remember the five P's proper preparation prevents poor performance!

### Delivery

- Each lesson is designed in four parts. You can adapt this format to meet your needs and requirements. You may want to shorten the lesson or spend more time on a particular topic.
- Remember it is a short lesson. The intention is for this lesson to be one part of your 4-H club meeting, not take up the whole meeting.
- Practice being a good presenter while you give the lesson. This is an opportunity for you to develop your own speaking skills.

## Follow-up

- Some lessons will suggest a follow-up activity for the members to complete. You may want to note this so that you follow-up in another meeting.
- You may also want to provide a question and answer period during some of your meeting to clarify and reinforce material from the lessons.

# Lesson Topics

The ten lesson topics are:

- 1. Impromptu Speaking
- 2. Facing your Fears
- 3. Speaking On Purpose
- 4. Speaking To Achieve
- 5. Building A Speech
- 6. Believability
- 7. Humor
- 8. Way With Words
- 9. Audience Audit
- 10. Style



# IMPROMPTU SPEAKING LESSON #1

# **Objective**

Through the use of the formula SAFW, develop the ability of members to think on their feet.

#### Introduction

Ask a volunteer, out of the blue, to stand up and speak on a topic you have chosen. If you don't get any volunteers you may want to ask a senior member. When they have spoken for a minute, thank them for their willingness to speak.

Debrief this speech. Indicate that what the volunteer has just done was give an impromptu speech. What makes it difficult to speak impromptu? Are there any ways in which impromptu speaking is easy? You may want to note on a flip chart what the members are saying.

What will probably come out of this debrief is that impromptu is a difficult thing to do for reasons such as...

- · there is little time to plan what you want to say;
- · what can you say in a minute that amounts to anything; and
- there's a lot of pressure on the speaker.

#### Know-how

One of the most difficult challenges you'll face in speaking is when you're asked to say a few words. You literally have seconds to plan. Time and the pressure of wanting to say something meaningful limit what you want to say. This happens more than you think. It occurs not only when you're asked but also when you have the urge to say something. It happens at school, at home, and at club meetings.

Can we make this any easier? Yes!

Let's use the first letters of say a few words to build a formula that can help us to quickly put our thoughts together and say something worthwhile. Here's the formula.

- S STATEMENT
- A AMPLIFY
- F FEW EXAMPLES
- W WIND-UP

You may want to put this on a flip chart.



#### KNOW-HOW

#### Statement.

Make an opening statement. For example, you have been asked to speak on cross-country skiing. You might open with this statement "I really like to cross country ski".

An opening statement can also be a quote, a humorous quip, a question. For example, "Who here likes to cross country ski?"

A statement announces the topic and lets people know you have something to say.

# Amplify

Expand on your opening statement to make sure your listeners are clear about what you're saying.

For example, in the topic of cross country skiing, you could say; "In fact, of all the sports I participate in - hockey, soccer, flag football and swimming - it is cross country sking that I like best."

## Few Examples

Provide one or more examples that will help to illustrate your opening statement. How much you say here is of course limited by the time that you have been allotted.

With the topic of cross-country skiing, you might come up with two or three examples of why you like cross-country skiing.

For example, "On our farm we have rolling hills. It's so handy to slip on your skis and head out to the hills. You can do it most winter days.

But its more than just handy. Cross-country skiing is easy to learn. If you know how to walk, then you already know how to ski...."

# Wind-up

Your minute is coming to a close and so should you. You need to wrap up. This can be done in as little as one sentence.

For example, "In closing, cross country skiing is my favourite sport because its handy to do on the farm, its easy to learn, and it's a lot of fun!"

# PRACTICE SESSION

Provide each member with the opportunity to use the SAFW formula in an impromptu speech.

You might want to begin by having each member write down two familiar topics on two pieces of paper. Put these topics into a hat. Each member draws one topic.



Working in pairs, the members are then given several minutes to think about what they might say about their topic using the SAFW formula. Have members write down on paper the 'S' with a brief note of what their opening statement will be. Then write down the 'A' and a brief note of how they will amplify or expand their opening statement. Then an 'F' with a few examples to support the opening statement. Finally, a 'W' with how they will wind-up their speech. Now, have each member share what he or she has written.

Have members draw a second topic. Give them time to work the SAFW formula. Invite them to stand-up and deliver a one-minute impromptu speech on their topic.

Note that the SAFW formula incorporates the three essential parts of a speech.

**Opening** Statement and Amplification

**Body** Few examples

**Conclusion** Wind-up

## CHALLENGE

Encourage members during the next week to think of some impromptu topics. In your head, work through the topic using the SAFW formula.

It is important to stress doing it in your head and not on paper. For the most part, impromptu speaking, standing up and saying a few words, will happen in the head. You won't have time to make notes.

In the follow-up at the next club meeting, you may want to ask members to share some of their impromptu speeches either as speeches or as commentaries on how they used SAFW.



# **FACING YOUR FEARS LESSON #2**

#### Introduction

In the 'Book of Lists', published by the London Times, it identifies the greatest fears of people.

#### Greatest Fears

| 1. | Public speaking  | 41% |
|----|------------------|-----|
| 2. | Heights          | 32% |
| 3. | Insects and bugs | 22% |
| 4. | Financial        | 22% |
| 5. | Deep water       | 22% |
| 6. | Sickness         | 19% |
| 7. | Death            | 19% |

You may want to put this on a flip chart.

#### Discussion

Why should the fear of public speaking loom larger than any other fear? Why should we spend more time fearing public speaking than we do fearing death?

Note the reasons your members give you. You may be able to categorize them under such headings as:

Stumble......Making a fool of myself

Mumble ......Won't speak clearly

Crumble......Ridicule, falling apart

It is important for club members to talk about their public speaking fears. It helps them to identify with each other - they are not alone in their fears of standing up in front of a group. It helps them to look for and get support from a group that feels like themselves. It can be constructive things to process fears by getting them out in the open and looking at what is common for the group. This does create a need. How do we resolve our fears?

The key here is to recognize and discuss but not to exaggerate the discussion on speaking fears. Move on to what can be done about fear - the know-how section on the next page.



### KNOW-HOW

What can members do about their public speaking fears? Here are some timely and practical tips on ways to control fear. Notice the word control is used, not eliminate. (You may want to use a flip chart/black board/overhead here to note the key words).

- #1.Recognize that we all have fears about public speaking, Even the professional speakers have fears that things may not go well. Fear is normal and to be expected.
- #2.Most of our fears are imagined rather than real. Most of our fears will never happen. Psychologists tell us that more than 90% of our fears will never happen.
- #3.Our goal should not be to rid ourselves of fear, rather to control it to put the butterflies in formation. We still have butterflies, but at least they're flying in order. The question is, how do we control our fears?

# Timely Tips on Controlling Fear

#### BEFORE A SPEECH

| • | Be organized | Work on your sp | peech so people can | follow what you say. |
|---|--------------|-----------------|---------------------|----------------------|
|---|--------------|-----------------|---------------------|----------------------|

• Rehearse Don't practice on an audience. Practice at home.

See Yourself
 If you can imagine your fears you can also imagine your

success. More on this in the 'practice session'.

#### JUST BEFORE A SPEECH

Think audience They are rooting for you. They want you to do well.

Think positive "What ever happens, I'm going to learn from and enjoy this

experience."

#### **DURING A SPEECH**

Move
 By using gestures and other body movements we dissipate

our nervous energy into something effective.

Eye contact There are friendly faces out there cheering for you!

Never tell You may feel nervous, but probably won't look it.

# PRACTICE SESSION

One of the most effective ways we can practice is mentally. We're all used to being told to practice physically - that is, stand in front of your parents or stand in front of a mirror and practice giving your speech.

This physical practice is important, but equally important is the mental practice.

Actually young speakers already do a lot of mental practice. They imagine their fears as being real and see themselves up there flubbing the speech by forgetting what they want to say, dropping their notes and so on. Right? It seems what constructive physical practice we do is countered by the negative imaginations we foster in our minds.



Visualization works. It is due to what we have discovered about the brain. Simply put, the mind cannot tell the difference between an actual experience and one that is repeatedly and vividly imagined.

Practice mentally by conducting a brief visualization exercise.

Put the members in a quiet location where distractions are kept to a minimum. Tell them that they are invited to imagine giving a good speech - no a great speech. Here's how it happens.

Read the following monologue. Have members close their eyes. Insist on silence.

### MONOLOGUE

You've just finished giving a good speech. Was it ever good! Good, it was excellent. Awesome! You really connected with the audience. Let's run it through your mind to see just how great it was.

You walked to the front of the room. You stopped and looked at the members - some real friendly faces out there. You smiled at them for a brief second and then began with that well rehearsed and carefully worded question. And it worked! The 4-H members seem to connect right away with you. The question got their attention. Even some of their eyes opened wider as if to say, "Well, what is the answer to that question".

You moved throughout the rest of your introductory comments and then right into the body of your speech. Yes, and what a body. It was beautiful as far as speech bodies go! You had three options ready to give in response to the question you posed in your opening. Each option was supported with some examples and personal experiences that were very important to the audience.

The second option you talked about had a touch of humor in it. You know, when you come to think of it, humor can be a great thing to help relax you and the audience.

Well anyway, the body of the speech went well. Those notes made on your 3x5 cards sure saved you a few times. And by holding them in your left hand at your side, they were not that noticeable to the audience. They are called "confidence cards" since they give you confidence because you know you don't have to rely only on your memory.

The closing was good. You summarized quickly by reminding the audience of what you just told them. You reviewed the three options in three sentences. Then challenged the audience to think about the opening question. There were at least three alternatives available to them.

You finished with a quote your dad gave you. It was sure timely to put it at the end.

You know, this challenge of speaking isn't so bad. In fact, the more you think about it, it's not so much a challenge as it is an opportunity. Yes, an opportunity to share what you know, what is important and what you care about. You look forward to more club speaking!" (end of monologue).



Following the reading of this monologue, debrief with the club by posing questions like...

- Can anyone here recall your feelings when you gave a good speech? How did it feel? What were some of your thoughts?
- In this monologue you may have picked up some good tips, like the confidence cards idea. What other tips can you share to help become more effective speakers?

### CHALLENGE

When you're planning your next speech, remember to practice. Practice physically by saying the speech over to yourself out loud. And practice mentally, by seeing yourself give a good speech. Both kinds of practice take time and both are well worth your efforts!



# SPEAKING ON PURPOSE LESSON #3

# **Objective**

To help members discover the purpose of speaking through the use of the three I's.

#### Introduction

Imagine a world without speaking. What would it be like?

Create this scene for the members: You have just returned home from a holiday at a camp. Your friends drove you home. They dropped you off with your sleeping bag and backpack. You know your parents are not home because this is mid-afternoon. But you have a key so you take your belongings and walk around to the back door of the house. When you put your key into the door to unlock it, you're surprised to find that the door isn't locked. You open the door and right away the mess tells you that some stranger has been in your home. Your home has been robbed!

You immediately drop your bags, run back to the front of the house. You're in luck. Your neighbour is passing by. You flag her down, ready and eager to tell her that your house has been robbed. But you can't talk. You're so excited that you've lost your voice. How would you communicate to your neighbour that your house has been robbed?

Invite two 4-H members to act out this scene (roles: one as the parent and one as the youth)

#### Debrief

Following the role-play, ask the group these questions:

- What did the youth do to command interest of the parent?
- What did the youth do to get her ideas across?
- What did the youth do to develop some trust, some credibility with the parent?

#### KNOW-HOW

There are three main reasons why we talk. These reasons can also be called objectives or goals. They are:

- Interest To command the interest and attention of others.
- Ideas To clearly and concisely get our point across.
- Image To project a positive, accepting image of ourselves.

#### THE THREE I'S

Interest ... To get listeners to hear what you have to say, you need to capture their interest and attention. In other words, we need to think about the audience and what they are interested in. Will they listen to what I'm saying?



Ideas ... You talk not to mumble, but to get some ideas across to your audience. Ideas that are clearly and concisely communicated will get heard.

Image... You and your audience need to connect with each other. That connecting is based on the image you give away. Are you trustworthy? The audience accepts you because you have formed a link with them. You have connected with a positive image of yourself.

## **PRACTICE SESSION**

Imagine that you are 35 years of age. You have established a successful farming business. You have been invited to speak to your former 4-H club on how to start a farming business. In attendance will be the 4-H members (future farmers) and high school and college students who are interested in farming as a career. The 4-H club is promoting your speech as one way to get increased interest and support for 4-H.

To get people to come out, the 4-H leader has asked you to write up a brief description of your talk along with a title. This description will be written on a promotion notice that goes to all of the farms in the area.

What will you write? You remember back a few years ago when you look this public speaking lesson at 4-H about the "Three I's". "Ah yes", you say, "people will come if I can get those three I's into my description". So you write this brief ad (See below. Have this written on a flip chart so the members can complete the assignment that is to follow)

# How to Make Farming a Success Business

Come and hear a dynamic and experienced speaker who has 15 years of success in the farming business. Learn the three steps you need to take to give your farm financial strength. Enjoy his sense of humor and wit as he takes you through the five ways to effectively care for and manage a farm business.

As you read this speaker's promotional announcement for a second time, ask the members to pay particular attention to the words used. What words appeal to: interest, ideas, and image.

Here are some possible answers. You may want to put this on a chart.

| Three l's | Keywords                         |
|-----------|----------------------------------|
| Interest  | successstrengthenjoy             |
| Ideas     | experienced15 years3 steps5 ways |
| Image     | dynamic humor and wit care       |

It is not so important to get these exact words under each of the three I's. Each member and yourself will interpret the three I's in different ways. What is important here is that the members will probably find words in this promotion announcement that fit all three I's.



Whatever appeal this promotion has is in part due to the attention paid to the three I's.

Invite members to try their hand at this. They can create their own scenario - 4-H club speech, school address, big city seminar... what ever.

Have them choose a topic. Write a title and a short descriptor or ad. Encourage them to employ the three I's as they write. What words can I use that will get the reader's interest, communicate ideas to the reader and project a positive image about the speaker?

After about 10 minutes, review what they have written.

## CHALLENGE

Invite your members to listen to a speaker during the next week. It may be someone on TV, radio, school, or in the community. As they listen, focus with the three I's in mind. What did they say and do to communicate effectively, using the three I's.

Be prepared to share some of your observations at the next meeting.





# **SPEAKING TO ACHIEVE LESSON #4**

# Objective

To be able to recognize three different kinds of speeches.

#### Introduction

When we speak, we want to achieve something with our audience. It may be that we want to provide some information, or that we want our audience to act after they hear us, or that we want to entertain them.

Write on a flip chart, the following speech titles. Ask the members to decide which purposes these speech titles have. Is it to inform, to motivate or to entertain?

| Title                  | Inform          | Motivate | Entertain  |
|------------------------|-----------------|----------|------------|
|                        | (to give ideas) | (to act) | (to laugh) |
| Writing a Newsletter   | *               |          |            |
| Succeeding at School   |                 | *        |            |
| History of fly-fishing | *               |          |            |
| Rapping With a Drago   | nfly            |          | *          |
| Climb Your Own Mour    | ntain           | *        |            |
|                        |                 |          |            |

<sup>\*</sup> stars for your reference

#### KNOW-HOW

Every speech we plan should have a purpose. This purpose is often called an aim or an objective. By establishing a purpose for your speech you are asking this question.

# By the end of my speech, I want my audience to be able to...

What you want them to be able to do could include such things as:

To be able to...

- recall the 5 steps to sky diving
- build a pup tent for camping
- believe in their unique abilities
- know the difference among the three kinds of speeches
- laugh at themselves more often



The three kinds of speeches can be summarized in this chart.

Put on flip chart for members.

| Type of Speech | To Achieve                       | Sign of Achievement           |
|----------------|----------------------------------|-------------------------------|
| Informative    | Give information                 | People recall your points     |
|                | Develop knowledge                | They value your info.         |
| Motivational   | To get people to do something    | People change their behaviour |
| Entertaining   | People laugh, relax and have fun | People feel good              |
|                |                                  | They laugh at each other      |

### PRACTICE SESSION

To show how you can recognize these three kinds of speeches, let's take one topic such as "Birthday Parties". What you decide to say about birthday parties will determine the purpose of the speech.

#### Birthday Parties

If you decide to talk about the last three birthday parties you've had and what you did at them, then your aim is probably to "inform".

If you talk about why birthday parties make you feel good about yourself, then you probably want to motivate your audience to act on this information - celebrate your birthday!

If you share the funniest things that have happened at a birthday party, then you probably want to entertain the audience.

| Topic            | Speech Title                   | Purpose   |
|------------------|--------------------------------|-----------|
| Birthday Parties | What to do at a birthday party | Inform    |
|                  | Celebrate Your Birthday        | Motivate  |
|                  | My Funniest Birthday Party     | Entertain |



Invite members to invent two speech titles. Have them complete a chart like the one below. Essentially, members are being asked to develop three different aims for each speech title.

You may either provide these charts or to have the members draw them on a sheet of paper. You may also want them to work in pairs to help each other.

| Topic | Speech Title | Purpose   |
|-------|--------------|-----------|
|       |              | Inform    |
|       |              | Motivate  |
|       |              | Entertain |
|       |              | Inform    |
|       |              | Motivate  |
|       |              | Entertain |

# CHALLENGE

Invite members to listen to several speakers between now and the next 4-H meeting. It might be a teacher, minister, community worker or someone addressing a TV audience. Can they tell what kind of speech the speaker is giving?

Invite members share some of their observations at your next meeting.

Note: Sometimes speakers will want to achieve more than one purpose. That is a speaker may want to inform an audience and to challenge them to act. Or a speaker may want them to laugh a lot during the speech while making them aware of different things.



# BUILDING A SPEECH LESSON #5

## Objective

To have the members successfully use the START formula in building a speech.

#### Introduction

Divide the club into groups of four to six. Assign each group a task. Indicate to each group that they will be given a task to plan. Their task is to decide what should be done first, what should be done second, etc.

Suggest to the groups that they appoint a group leader to guide the discussion and a recorder to note the tasks to be done. They will be given seven minutes to come up with a plan.

Here are some sample tasks to give the groups:

- How to prepare a horse for show
- · How to raise funds
- How to plan a banquet
- How to thank a speaker
- How to give a good demonstration
- How to plan a Christmas party

Debrief this assignment at the end of seven minutes. Indicate that the point of this assignment was not to complete it. Rather for them to discover the process which their group used in working on the task. Did the groups plan how to plan? Did they get right into the project? Were they attentive to each other in the group? Was the leader able to lead?

#### KNOW-HOW

Getting started with building a speech is just like the assignment you were given earlier. You first need a plan. Where do you begin?

To help build your speech, use the following five steps, (START process).

# S - SELECT A TOPIC

Ask yourself three questions:

- 1. What interests you? Choose a topic you care about. Your personal interest will provide you with plenty of energy and enthusiasm. You might want to select a hobby, local, regional or provincial event, your ambitions or dreams.
- 2. What interests your audience? Listen to what others in your club talk about. How do they spend their time?
- 3. Where will you get the information you need? You have at least three sources of information.



- a. Researching books, magazines, newspaper, or exhibits.
- b. Interviewing local experts, teachers, police, veterinarians, other club members, or your 4-H leader.
- c. What you already know and/or have experienced on the topic.

### T - THEME

With a topic in mind, it is important to choose a theme. By doing this you limit what it is you will talk about. A theme is a big idea that helps to guide what information, ideas, stories, humor, etc. you will include in a speech.

For example, here are some topics with suggested themes.

Topic Theme

4-H Displays Static displays

Summer time 1992 summer holidays

Homework How I get it done

## A - ARRANGE

With a selected topic and a theme for that topic, you are now ready to arrange the information which you collect for your speech.

The arrangement method you choose can include:

- time arrangement: past, present and future
- · topic arrangement: a series of points that need to be included
- problem, cause and solution arrangement: what is the problem, what are the likely causes and what solution(s) can you suggest



## R - RULE OF THREE

All speeches need three parts - an introduction, a body and a conclusion. The chart below summarizes the purpose for each part, what to use in developing each part, the time allotment for each part and when to do each part in the development of a speech.

| Body Part    | Purpose   | What To Use   | Time Allotment | When to do   |
|--------------|---|---|----------------|--|
| Introduction | <ul><li>Establish interest</li><li>Provides purpose</li></ul> | <ul><li> Quote</li><li> Question</li><li> Opinion</li><li> Fact/statistic</li></ul> | 10%            | <ul> <li>Do it last.</li> <li>It's easier when you know the other parts</li> </ul> |
| Body         | <ul><li>Main points</li><li>Build for flow</li></ul>          | <ul> <li>3 or 4 main ideas</li> <li>sub-points come under each main idea</li> </ul> | 80%            | Do it first  |
| Conclusion   | <ul><li>You review</li><li>No new points</li></ul>            | <ul><li>Summary<br/>statement</li><li>Story or quote</li></ul>                      | 10%            | Do it second   |

#### T - TRY IT

Practice is essential. It will build your confidence and create a desire to want to give the speech before your club. Never practice on an audience. Practice and be prepared before you give your speech to the club.

## When you Practice

- Work on one part at a time. For example, work on the introduction, getting comfortable with the words you use
- Use 3 x 5 cue cards to help jog your memory. On each cue card you can put one of your main points with short reminders of what you want to say under each main point. Don't attempt to memorize your speech. Rather, practice putting your thoughts together verbally.
- Practice with a parent, sister, brother or friend. They can give you some good feedback on how you're doing and what you might change.
- You practice to get better and build up your confidence. You don't practice to get perfect. Come prepared.



# PRACTICE SESSION

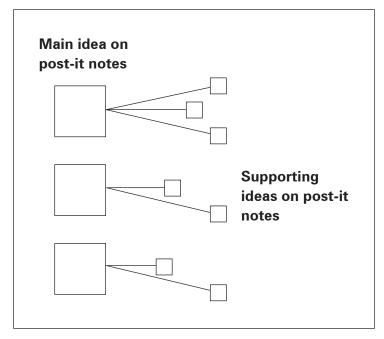
Let's see if we can now use the START formula to build a speech. Practice with a partner to help you make sure you understand each part of the formula. By asking each other questions and giving advice, you'll find this formula can be very helpful in your future speech planning.

Provide post-it notes with flip chart paper.

Just follow the formula step by step.

### Select a topic

- Choose a theme for the topic. That is, narrow the topic to give it a focus.
- Now think up some ideas for your topic. Arrange the information on post-it notes or cards one idea per card. Put your supporting points on cards as well. Again, one supporting idea per post-it or card.
- Use the rule of three by organizing your main ideas and supporting ideas under three headings - introduction, body and conclusion. Here's what it might look like using your post-it notes.



• Finally, try it! Each of you take a turn giving a brief speech, following the way you have arranged the information.

## CHALLENGE

Use the START formula to get started on your next speech for the club. With a little practice, you'll be amazed how much fun and creativity you can bring into your next speech because you now have a method to build speeches!



# BELIEVABILITY LESSON #6

# **Objective**

To have the members understand the importance of the three V's in becoming believable.

#### Introduction

Explain to the group that there are three V's in public speaking.

#### They are:

- Visual... What people see (E.g. your gestures)
- Vocal... How you say what you say (E.g. power)
- Verbal... What you say (E.g. content)

Ask members to predict how important each 'V' is out of 100%. Get a variety of predictions and then share with them what the experts say. See the chart below.

Put this on a flip than.

|        | What you say | What the experts say |
|--------|--------------|----------------------|
| Visual | %            | 58%                  |
| Vocal  | %            | 35%                  |
| Verbal | %            | 7%                   |

### **KNOW-HOW**

Talk to your club about the three V's. Explain that the three 'V's are used by the audience to determine how believable you are as a speaker. That is, the audience looks for visual vocal and verbal clues in your speaking to decide whether they will believe you or not.

The visual factor includes what people see you do to get your message across to the audience. It can include hand and body gestures, eye contact and your appearance. The vocal factor includes voice characteristics such as pitch, power and pace. The verbal factor includes how you have organized your speech and what you actually say.

Carl Mehrabian was the expert who researched the speaking effect on an audience and came up with the three V's and their weightings

(Visual = 58%, Vocal = 35% and Verbal = 7%). He found that when a person has all 3 V's working together in a speech, he or she doesn't have to worry about these percentages. But when we give mixed messages (E.g.the visual and the vocal don't match) then these



weightings become important. In other words, our verbal effect is weighted only 7% in value when we give a mixed message.

What is a mixed message? When someone says in a speech that he is "happy to be here" (verbal) but as he says it he looks very nervous (visual). The verbal message doesn't match the visual behavior. A mixed message results.

A matched message occurs when all three V's are in sync. They all match. For example, when during a speech she says "I'm happy to be here" and she actually looks and acts happy.

The lesson for 4-H is simple. Be consistent in what you say, how you say it and what you do. This is easy in casual conversations because we act our natural selves. But when we get up to speak, we can fall apart and give mixed messages. Here are some tips.

## **VISUAL TIPS...**

### Eye Contact

Next to the speaking voice, eye contact is the most important factor in helping to establish a bond with people. Eye contact implies trust and sincerity. Look at a person for about the time it takes to say one sentence before looking at another person.

#### Gestures

Gestures can dramatically assist you in communicating more clearly and convincingly. Keep gestures above the waist. Be natural. Avoid gestures that inhibit your message such as the arms clasped in front or arms clasped behind the body.

### Appearance

Neat is in. Being comfortable with what you wear, loose enough for movement and no large gadgets that will upstage you when you speak (E.g. large earrings, finger rings)

#### **VOCAL TIPS...**

#### Pitch

A healthy voice has at least an octave range (eight notes on the piano). Making use of the variety in the voice adds interest and life to speaking and communicates care and concern.

#### Pace

Varying the speaking rate provides an ebb and flow in the speech. A varied rate will enthuse those who are listening. It keeps the speech interesting.

#### Power

Think of the voice as having low, medium and high power levels. High and low power can both be used to emphasize something. Medium power is most frequently used.



# **VERBAL TIPS...**

Clean up: Avoid verbal bumpers such as the "uhms, ahs, you know, okay, in terms of". Ignore jargon. Use the active voice with plenty of vivid words to help paint pictures for the listeners.

Organize. Think through your talk before giving it. Do I have a catchy introduction ... is the speech easy to follow ... do I have a memorable wind-up? Do the work for the listener rather than have him do the work for you.

#### Practice

If it is important enough for the members to remember, then practice your talk before you give it. In other words, practice on yourself, not on the members.











WHO IS BELIEVABLE TO YOU?

# PRACTICE

# Grokking!

Grok is a word invented by Robert Heinlein in his classic novel Stranger in a Strange Land. Heinlein's protagonist, Valentine Michael Smith, had the ability to grok, that is, the ability to instantly grasp the entire inner reality of people and situations.

We of course, can't logically grasp all there is to know and understand about a person as soon as we meet them. But, none the less, we still grok or as other humans might say, we use our intuition. We're pretty good grokkers too!

Your grokking assignment is this. Think of one of your favourite communicators. It may be a teacher, an actor, a leader, a parent or a friend. Now in your mind, grok that person. That is, use your own intuition, to determine what it is about that person that makes them believable.

Write down your ideas. Be as specific as you can. Use the three V's to help you. What does the person do visually? What does the person do vocally? What does the person do verbally? Share these ideas with others.

# CHALLENGE

What makes you believable? List your strengths - based on the three V's. If you find this too challenging, get a 4-H club member to help you. Know what makes you a good communicator!



# **HUMOR LESSON #7**

## Objective

To help members feel comfortable in creating and using humor in a speech.

#### Introduction

Ask members the difference between humor and jokes.

Did your members know the difference? A joke is a retold funny story or incident. You may first read it in a joke book and then retell it or you may have heard it from someone and then retell it.

Humor is something that comes from us - either in the way we say things or the way others say things. Humor is natural and spontaneous, not canned or rehearsed.

#### Humor

- natural
- spontaneous
- comes from us and others
   usually appropriate
- uses creativity & imagination
   always fresh and unique

#### Jokes

- rehearse
- comes from repeated telling
   often doesn't fit the event
- uses our memory to retell
- made up
- may have heard it before

As you discuss jokes and humor build a chart of differences. This is important, because the intent of this lesson is to develop the humor in all of us, not the ability to recite jokes we hear.

### KNOW-HOW

Humor creates a special bond between you and your listeners. It's virtually impossible to dislike someone who makes us laugh, who helps us enjoy ourselves.

A sense of humor can be sharp, explosive, dry or witty. Used properly, it can be a powerful tool for putting positive energy into your communication.

# Some tips for humor:

1. Don't tell jokes. Leave comedy to the comedian. Perhaps 1 in 100 are good joke-tellers. If your joke falls flat, you go down with it.



- 2. Find the form of humor that works for you. What kind of humor do you like? Stories, anecdotes about yourself, dry wit or maybe a unique outlook on everyday life.
- 3. Think Funny. Humor is the hardest communication skill to exercise. The best exercise to do is actually working at a mind-set. Think funny. You will begin to see humor around you and to use it in your speaking.
- 4. Think friendly. This is also a mind-set. Exercise your attitude on this one. The next person you see, think of being friendly, rather than judging or advocating or questioning.
- 5. Record your humor. Keep a journal, scrapbook, diary of funny quotations, anecdotes, stories especially the stories that happen to you. A humor bank!
- 6. Make humor fit the speech. Relate it to what you are taking about. Humor becomes effective when it makes an impact.
- 7. Five different sources of humor include:
  - Your observations
  - Letters
  - Lists
  - Definitions
  - Quotes

# PRACTICE

# Mine Your Memory!

- 1. The personal story is one of the best sources of humor. It never fails to gain attention and it can be used by anyone. Take advantage of it!
  - Recall events in your life. All of them offer potentially amusing stories. In other words, mine your memory. Let's go to work on humor.
- 2. Find a humorous event or story in...
  - Your first day at school
  - Strangest gift you ever got
  - Your wildest vacation story
  - A strange dream
  - Your first date
  - A funny relative
  - Biggest mistake you made
  - A teacher's action
  - Something that seems funny now but not when it happened
  - Funniest thing that has happened to your friend
  - Others?
- 3. Get members into groups of two. Have them each share one of their continued humorous events. Encourage them to listen to themselves telling their stories. Become comfortable



with sharing humor.

- 4. Now get in groups of four. Each of them can share the same story they shared in pairs or they may wish to share another humorous event. Develop more of a comfort level at sharing and listening to humor.
- 5. In the whole group, begin to share what it takes to make a humorous story work well. Your group may come up with such things as:
  - Practice the more you tell your story the better you get at it
  - Persistence if it doesn't work the fast time, but is still funny to you, then rework the story. Maybe its too long, has too much detail, lacks your energy and enthusiasm.
  - Personality think funny, think friendly. Your attitude has much to do with the success of your humor. You've really got to believe that what you're telling is funny.

## CHALLENGE

Each member is now ready to use humor in a speech. It's been told at least twice and will be practised in the preparation of the speech.

Make sure the humor fits the speech. You can always adapt the story to make it fit.

Remember, you have to be serious to be funny. Work hard at it. Sooner than you expect, you'll develop a wonderful sense of humor - a gift all of us can develop for the pleasure and gratitude of others.

Think funny!



# **WAY WITH WORDS LESSON # 8**

# **Objective**

To develop a value for the power of words and a non-value for jargon and word fillers.

#### Introduction

Have members use their creativity to rework these phrases and sentences.

- Fast boat
- I walked to the car
- I need help
- Old woman
- Bob ate his supper
- Slim man
- He is lazy
- Susan speaks clearly
- White as a sheet
- · Dead as a door nail
- Awesome man
- Wide river

Discuss how a few simple descriptive words can help the listener see, feel or hear what is happening or how you feel. Words can bring to life the way we speak!

#### KNOW-HOW

Mark Twain once said, "The difference between the right word and the almost right word is the difference between lightening and a lightening bug." To put the energy of lightening in our message, we have to select the right words for the right situation.

Since there is no rewind button in speaking, you need to give listeners hooks to see, hear or feel what you say. How can you put hooks in your speech?

# Here are some Tips

- 1. Build your vocabulary. It's easy to stretch your vocabulary. Just try to use one new word a day. If you come across a new word while you're reading, jot it down. Look it up in the dictionary and start using it in conversation to make it your own.
- 2. KISS. Keep it short and simple. Don't get too fancy. Keep your language direct, free of jargon and inviting!
- 3. Paint with words. We can lend the energy of motion and emotion by the use of vivid expressions. A F-16 Fighter jet becomes a "screaming bird of prey"; a freeway becomes "a river of glowing red coals", a night sky becomes "a sparkling cosmic ocean".



4. Avoid nonwords. Language is made up of words and nonwords. The continued most common nonwords are uhh, ahh, and umm. Other nonwords include so, well, you know, okay, like, sort of and so on.

Does this mean you should never say a nonword? No. We're not striving for perfection, just effective communication to the best of our ability.

## PRACTICE

- 1. Divide your 4-H members into groups of three. Number off in each group, "one, two and three".
- 2. Have person 1 from each triad come up to the leader. Request persons 2 and 3 to wait briefly while instructions are given to all the 1's.
- 3. Instruct person 1 to listen for any nonwords between persons 2 and 3.
- 4. See if they can remember some examples of nonwords that were used. (Person 1 is not to tell persons 2 and 3 what he will be doing).
- 5. Instruct person 1 to return to their group. Instruct persons 2 and 3 to have a conversation while person 1 listens.
- 6. After a minute, call for silence. Ask person 1 of each group to report to their group concerning the number of nonwords used and what kinds were used. This is a reporting exercise, not an evaluation exercise.
- 7. Now have persons 2 from each group come up to the leader. Instruct them to listen for descriptive words or phrases used between persons 1 and 3. Give some examples to ensure clarity of task.
- 8. Repeat steps 4 and 5, this time using person 2 as the listener and reporter.
- 9. Have person 3 come up to the leader. Instruct person 3 to listen for any jargon between persons 1 and 2. Give some examples.
- 10. Repeat steps 4 and 5, this time using person 3 as the listener and reporter.
- 11. Debrief this exercise by asking all to comment on what they can do to expand and enrich their way with words.

## CHALLENGE

# Memorable Story

Request members to construct a story for the next meeting. Stories can be anywhere from two to four minutes long. The importance of this challenge for members is to build a memorable story through their way with words. Paint pictures, hear sounds or evoke feelings in the stories you tell. Use all the senses you can to recreate the story for your members.



# **YOUR AUDIENCE LESSON #9**

## Objective

To develop the ability to identify what makes an audience special and unique.

#### Introduction

Match the topics on the left with the most appropriate audience on the right.

Put this on a flip chart.

## Topic

- How to Save Trees
- Building Credit with Clients
- Managing the Farm
- Skateboard Safety
- Keeping Fit in your 40's
- Rural Leadership
- World Travel without Children
- Fund Raising for Clubs
- Getting a Job

#### Audience

- Self-employed person
- Home Fconomist
- Bank Manager
- Young farmer
- Parents
- Paper producers
- School students
- Retired couple
- 4-H member

The point of this exercise to to get 4-H members to realize that not every topic is for every audience. We listen selectively, depending on our interests, age, experiences and education.

#### KNOW-HOW

For the young person it is very easy to get wrapped up into his or her own world. For that matter, it is very easy for any of us to get caught up with our views and station in life. We tend to look through our own shade of glasses.

But the audience is a living, breathing entity. It needs to be listened to before it can be spoken to. How do we listen to our audience to prepare what we can say to them?

Here are three tips to keep in mind concerning the audience.

- 1. Audiences are tuned to their own radio station. It is called the WIII FM radio station. It stands for "What is in it for me?" When an audience begins to listen to you, each is asking, "Am I going to get anything out of this for my benefit?" The introduction serves to answer this question for the audience.
- 2. All audiences have a personality. Some audiences are keen, while others are tired; some audiences are expressive, others quiet; some audiences are willing and receptive, others quiet and non-responsive; some audiences are open and friendly, others hostile and



- unfriendly; some are warm and memorable, others can be cool. The point here is to be sensitive to the personality of the audience. Read them and get a feel for what you are dealing with. Personalities do change. Be open to working with an audience.
- 3. All audiences are special. Your job is to find out what is special about this audience. Is it their values, their attitudes, their occupations, their knowledge, their experiences? Find out what makes them special and then use it in your speech.

## PRACTICE

# "What Makes 4-H Special"

Say to the members: "Imagine you are grown up and live in this community. You have been asked to come and speak to this 4-H club. You want to do a good job and so one of the first things you do is to find out what is special or interesting about this 4-H club. Not any club - this club."

#### For members:

- On a piece of paper, put down three things that make your club special. Other words for special are interesting, unique, noteworthy.
- After two minutes pass, join up with another member. Share what you have both put down and then come up with a list that is a compilation of both lists.
- After four minutes of working in pairs, join another pair to make a group of four. Now, with an appointed leader and recorder, develop a list of three special club characteristics. Spend six minutes on this.
- Each group of four can appoint a spokesperson who will report on their three special club characteristics.

# CHALLENGE

Compile a list of all the special characteristics about your club. The next time you invite an outside speaker to come to your club, send them this list. It will help the speaker prepare for your club. They will understand you better and know what your needs and interests are.

You can also use this list for club members who prepare speeches for the club.



# STYLE LESSON #10

# **Objective**

To learn the importance of energy and enthusiasm in speaking to others.

#### Introduction

### The Leader Turnaround

Have the leader speak to the club. In the speech, have the leader model an incompetent speaker. This might include stumbling as you come to the front to speak, dropping your notes, acting very nervous, not looking at the club members, filling your speech with lots of nonwords, speaking softly-perhaps mumbling what you say, getting mixed up with your thoughts, keeping your hands folded in front of you, speaking in a monotonous voice, speaking in slouched body position and so on.

After about two to three minutes of this, turn it around. Begin to speak with confidence. Stand tall, smile at the club members, and speak with adequate projection and varied pitch. Avoid nonwords; use expressive gestures and eye contact with the audience. Just be the opposite of what you were initially. Do this for another two to three minutes.

After you have concluded you speech, talk about how important your style was in both scenarios that you acted out. You may have very important messages to give, but if you lack style, then much of your message could get lost in the delivery.

### **KNOW-HOW**

Imagine a finely carved diamond. By itself, the stone is lovely, priceless and awesome. To showcase a diamond's beauty, however, a shrewd jeweller adds enhancers: background of black velvet, a setting of gold and a well-aimed light.

If the same diamond is displayed carelessly (plopped on a bowl of macaroni salad), it loses allure. Yet objectively - whether on velvet or macaroni - that diamond is still that diamond. It's the same substance just in a different environment.

In everyday reality, many ideas get presented like diamonds in macaroni (here's another idea - plop). Fortunately some ideas survive. As ideas, they are so good without enhancement that they get heard in spite of ineffective ways they get presented.

Few ideas sell themselves automatically. A person with a good ideas can be even more successful by incorporating some enhancers - some style.

Here are three key enhancers that will add style to your communication.

Enthusiasm ... show it!
 Bring enthusiasm to both your subject and to your audience. This can happen much easier when you speak on something that matters to you, things you have a passion or a very



keen interest in.

2. Expose... do it!

Reveal something personal about yourself through the medium of a story or anecdote. The audience will endear themselves to you because they can empathize with what you are saying. They see the human side of you - the side that connects with your audience.

3. Energy ... give it!

Move, lean forward, vary your gestures, smile - do the things that show you have energy. Your audience will be energized. Remember, you always get back what you reflect!

### PRACTICE

#### The Member Turnaround

Now it's the turn for the members to have an opportunity to turn things around. A member is asked to act as an incompetent speaker in the first minute of their speech. He/she is to then turn things around by finishing off the final second minute of speaking with as much 'style' as he/she can muster.

This exercise can have a tremendous benefit to the nervous or inexperienced speaker. They see themselves in both roles - an incompetent and a competent speaker. By acting the turnaround out they realize that they have a choice - they can be good and show style if they set their minds and wills to do it

Like other activities, some members may want to watch rather than participate. As always give that option but encourage members to try this. They may well be amazed at what they can learn from doing.

## PRACTICE

Have a member address the club. Just like your opening speech in this continued lesson, the member is to model an incompetent speaker. This could include stumbling around as they come to the front to speak, dropping their notes, acting very nervous, not looking at the club members, filling helping the speech with lots of nonwords, speaking softly-perhaps mumbling what is said, getting mixed up with their thoughts, keeping their hands folded in front or in their pockets, speaking in a monotonous voice, showing a slouched body posture and so forth. Members can really ham this part up for maximum effect.

After about one minute of this, have the member turn it around. Coach them to speak with confidence. This could include standing tall, smiling at club members, speaking with projection and varied pitch, avoiding nonwords, using expressive gestures and eye contact with the audience. The member is to be as much as possible, the opposite of what they were initially. Do this for the second minute in their two-minute speech.

After members have concluded their turnaround speeches, talk about how important their style was in both scenarios. You may want to summarize your style comments with a chart entitled "Pitts and Peaks Performance".



| Pitts Performance         | Peak Performance          |
|---------------------------|---------------------------|
| Pore posture              | Standing tall             |
| No voice modulation       | Varied pitch              |
| Few gestures              | Expressive hand and face  |
| Poorly organized thoughts | Prepared and practiced    |
| Eyes looking at notes     | Eye contact with audience |
| • Etc.                    |                           |

# CHALLENGE

One of the best ways to see your style in action is to use a camcorder. The big advantage of the camcorder technology is the impact of actually seeing and hearing yourself. The camcorder can be a great teacher!



# 4 WORKING IT OUT

#### Rationale

The purpose of section four is to provide members with plenty of opportunity to practice their skills in learning how to communicate effectively.

To review, in "Priming the Pump", the focus was on getting the attention of members (the first 'A' in the design plan). Short, involving, and interesting activities were provided to help develop a need in the minds of the members. That need is: "How do I develop more effective communicative skills?"

It is important to establish this need first. It is a basis upon which to build knowledge.

Section three, "Getting the Goods", represented the acquisition stage of learning (the second 'A'). The focus was on providing information in an interesting manner so that members would be receptive and retain as much as possible.

In total there were ten lessons. The lessons were planned, whole group learning activities. Each lesson followed the same format. Each lesson could be adapted to meet the needs of the members of your club.

Now with this knowledge in hand, it is important to provide the opportunity to use this information (the third A, application). Practicing speaking skills gives members the chance to test out what they have learned against their background of personal experience.

Will what I have learned in the lessons, actually work for me? Do I have to adapt the information to fit my style, needs, interests, and ambitions? All of these questions and more are explored, experimented with and validated by the member who is given an opportunity to practice.

On the following pages are 34 practice opportunities to help build upon the skill to communicate more effectively.



# **ACTIVITIES #1 TO #34**

# Using the Activities

Activities are intended to...

- Be approximately 10 20 minutes in duration.
- Focus on one topic or theme.
- Be independent and self-contained (I.e. No activity depends on another).
- Work on all aspects of effective communication including visual, vocal, verbal, writing and listening skills.
- Involve four or five members at a time.
- Be suitable for both the junior and senior members.

# LIST OF ACTIVITIES

### Titles and Skills Focus for each of the 34 Activities

| Number | Activity Title          | Skill(s) Focus                      |
|--------|-------------------------|-------------------------------------|
| 1      | Best Teach              | Visual, Vocal, Verbal and Listening |
| 2      | Crazy Sentences         | Listening                           |
| 3      | Direction Direction     | Verbal and Listening                |
| 4      | Emoticons               | Visual                              |
| 5      | Exaggerated Plus        | Visual and Vocal                    |
| 6      | Famous Celebrity        | Visual                              |
| 7      | Fill In The Blank Story | Listening                           |
| 8      | Four Why's Guys         | Verbal and Listening                |
| 9      | Getting Physical        | Visual, Vocal and Verbal            |
| 10     | Getting Real            | Visual                              |
| 11     | Gesture Guess           | Visual                              |
| 12     | Grokking                | Visual, Vocal and Listening         |
| 13     | Have You Ever?          | Listening                           |
| 14     | Hidden Conversation     | Verbal                              |
| 14     | Listen Up               | Verbal and Listening                |
| 16     | Musical Ride            | Vocal                               |
| 17     | Nicking The Nonwords    | Vocal                               |
| 18     | One Word Letter Writing | Writing                             |
| 19     | Paper Audience          | Visual                              |
| 20     | Pitch In                | Vocal                               |
| 21     | Press Conference        | Verbal                              |
| 22     | Prop Talk               | Visual, Vocal and Verbal            |
| 23     | Sketch Talk             | Verbal and Listening                |
| 24     | Story Line              | Verbal                              |



| Number | Activity Title         | Skill(s) Focus           |
|--------|------------------------|--------------------------|
| 25     | Speaking Non-Sense     | Verbal                   |
| 26     | Tell Me About The Time | Verbal                   |
| 27     | The Winger             | Verbal                   |
| 28     | To Tell The Truth      | Verbal                   |
| 29     | Tongue Twist           | Vocal                    |
| 30     | Touch Tone Talk        | Vocal                    |
| 31     | Turnaround Routine     | Visual, Vocal and Verbal |
| 32     | Two Lies and a Truth   | Listening                |
| 33     | Video Magic            | Visual, Vocal and Verbal |
| 34     | Words Per Minute       | Vocal                    |



# **BEST TEACH**

## Purpose

See what a good communicator looks like and begin to adopt some of the qualities of a good communicator.

#### Materials

Felts and flip chart size paper for each group

# Group Size

Whole club

## Background

Who is the best teacher you have ever had? Was it someone at the school you go to now, was it someone at a church or was it someone in a club you attended like 4-H, Girl Guides or Boy Scouts?

What was it about your best teacher that made them so good? Was it the way they used their voice - full of energy, enthusiasm and excitement. Was it in their ability to explain things so you could understand? Did you enjoy the way the teacher looked right at you? Did they seem to speak with your interests at heart?

We tend to model who we see. If you can see the best teacher you have ever had, you can begin to model yourself after that person.

So let's find out about your best teacher!

### Activity

- 1. Who is the best teacher you have ever had? Think by yourself on this question for about a minute. See if you can see your best teacher in your mind. What is that person doing to be a good communicator?
- 2. Now pair up with another member. Each of you shares some of the thoughts about your favourite teacher.
- 3. Put yourselves into groups of 3 to 4 people. Again share some things about your favourite teachers. Draft one list of six or more qualities that makes for a good teacher. Think particularly of the way they communicate.
- 4. In your groups, draw the best teacher. Use the felt pens and flip chart paper to make this drawing.
- 5. It is important to focus not on the drawing itself but on the qualities that make your favourite teacher a good communicator. This means you draw things that will represent the good communication qualities of your favourite teacher. For example, if one of the qualities of your favourite teacher is that she listens well, and then you might draw big ears



- representing the ability to really listen to you. Or, if another quality is the ability to think on their feet, then you may draw running shoes to represent the ability to think fast. And so on. Get the picture!!
- 6. Share your drawings and the qualities of your favourite teachers.

#### Debrief

- What are the ten most important characteristics of your favourite teacher? Post these in your club somewhere. This is something for all of you to aspire towards.
- Seeing your favourite teacher will help you to remember the qualities of what makes them so good. Now see it in yourself!